

Pablo Martín Gallego

Business Operations | Systems Automation & Integration

Birmingham, B13 8AG · +44 7721 421793 · martingallegopablo@gmail.com

[LinkedIn profile](#) | [Project portfolio](#)

PROFESSIONAL PROFILE

Business operations and automation professional with experience in administrative support, invoicing, document management and low-code systems integration. Builds workflows using Make, n8n, APIs and CRM/ERP tools to connect business processes and reduce manual administration. Combines hands-on project delivery with supplier sourcing and international commercial support. Currently studying Business with a Foundation Year.

CORE SKILLS

Process improvement · Workflow automation · API and webhook integration · CRM/ERP systems · Invoicing and finance administration · Document management · Supplier sourcing · Commercial operations

PROFESSIONAL EXPERIENCE

Founder & Technology Operations Consultant | ProManage26

UK / Spain | 2025 - Present

- Provide digital operations support for small businesses, bringing together administrative processes, business systems and online services.
- Build automations in Make and n8n to connect banking information, invoicing databases and administrative workflows.
- Lead the operational and digital set-up of Casa Pablo, including its brand identity, website and order-to-delivery workflow using CloudWaitress, Shipday and Make.
- Create PDF invoices from HTML templates and support B2B import coordination and supplier sourcing across China, India and Turkey.

Administrative Management Placement | Academia Kepler

Almadén, Spain | 2025 - 2026

- Supported invoicing, accounting records and payroll administration; organised business documents to support day-to-day administrative work.

Multidisciplinary Assistant | Olistik

2024 - 2025

- Provided operational support through document management, supplier sourcing and supplier approval processes.
- Developed concepts and functional prototypes for customer-facing automations and chatbots during the consultancy and planning phase.

Pablo Martín Gallego

Selected projects, technical skills and education

SELECTED PROJECTS

Pipely | Content automation pipeline

Make · MediaWiki API · Notion · Google Gemini

- Designed a modular workflow to extract articles through an API, check Notion records for duplicates and generate structured scripts with Google Gemini.

Data ingestion and centralisation

APIs · Webhooks · External databases

- Developed an integrated environment to capture, classify and organise information from multiple sources in a single interactive dashboard.

MonteSur | Rural tourism website prototype

Tailwind CSS · Lottie · Interface design

- Created the front-end layout and user experience for a rural tourism platform, with a structure designed to support future booking integrations.

TECHNICAL SKILLS

Automation and integration: Make, n8n, Power Automate, REST APIs, webhooks and data workflows.

Business systems and data: Notion, Odoo, Holded, NocoDB, Supabase, Strapi and WeWeb.

Administration and infrastructure: E-invoicing, cash-flow administration, Docker, VPS hosting and Cloudflare.

Web and visual tools: Figma, Tailwind CSS, Hostinger, Wix, Webflow, Canva, CapCut, DaVinci Resolve and Adobe Creative Cloud.

EDUCATION AND PROFESSIONAL DEVELOPMENT

Business degree with Foundation Year | In progress

Canterbury Christ Church University | August 2026 - Present

Studies in Administrative Management | Grado Medio

Spanish intermediate vocational programme | September 2024 - July 2026

Additional training

Courses in IT management, automation and digital tools through edX and SEPE.

LANGUAGES

Spanish: Native · **English:** B2 (upper-intermediate)